

**EDUCATION AND ECONOMIC DEVELOPMENT COMMITTEE
AGENDA
MONDAY, SEPTEMBER 14, 2020
4:00 P.M.**

**COMMITTEE MEETING TO BE HELD REMOTELY VIA TELECONFERENCE AND THE PUBLIC MAY VIEW VIA LIVESTREAMING— PLEASE SEE COUNTY WEBSITE:
WWW.ORANGECOUNTYGOV.COM/LEGISLATURE/LEGISLATIVE_CALENDAR_FOR_THE_LINK**

EDUCATION AND ECONOMIC DEVELOPMENT COMMITTEE MEMBERS: Paul Ruskiewicz, Chair
Barry J. Cheney, Rob Sassi, James D. O'Donnell, Laurie R. Tautel, Joel Sierra, Joseph J. Minuta, Kathy Stegenga

I. L. STEPHEN BRESCIA, CHAIRMAN OF THE ORANGE COUNTY LEGISLATURE

- a. **Resolution appointing Denise F. Quinn to fill the vacancy for the late Robert J. Schreibeis, Sr. to the Orange County Industrial Development Agency (remaining term to expire 12/31/21)**
- b. **Resolution appointing Denise F. Quinn to fill the vacancy for the late Robert J. Schreibeis, Sr. to the Orange County Funding Corp. (remaining term to expire 12/31/21)**

II. AMANDA DANA, TOURISM DIRECTOR

QUARTERLY UPDATE

DENISE F. QUINN

OBJECTIVE

Utilize my entrepreneurial experience, motivation, vision and years of mortgage banking experience

EXPERIENCE

2009–Present Mid Hudson Valley Federal CU Kingston, NY

Mortgage Originator

- Establish relationships with Realtor, Attorney and Accountants for referral purposes
- A thorough knowledge of mortgage lending guidelines
- SONYMA advisory board member
- Review loan products and advise of changes that should be made to better serve the market
- Top originator in 2013
- SONYMA Bronze Award winner for 2012, 2014 & 2015
- SONYMA Silver Award winner for 2018 & 2019
- Originate mortgage applications and disclose all loans
- Assist other loan originators with product guidelines and possible solutions when a loan has an issue

2020 – Current Town of Wawayanda Slate Hill, NY

Supervisor

Update the town's zoning
 Create & Manage the town's response to COVID-19
 Building new park next to the Heritage Trail expansion
 Negotiate solar PILTOT
 Manage day to day operations of the town
 Fiscal Officer who has the custody and the responsibility for all the money belonging to or due to the town

2007-2019 Town of Wawayanda Slate Hill, NY

Deputy Supervisor

- Review employment contracts for 30+ employees
- Resolve personnel issues
- Oversee an expansion of town park
- Review proposed commercial projects valued in excess of \$2B
- Review and approve town budget in excess of \$5M
- Audit monthly expense vouchers
- Oversee major overhaul of current zoning laws
- Review and revision of municipal waste laws
- Negotiated \$12M host community benefit package
- Emergency Management Coordinator
- Chairwoman for the Town of Wawayanda LDC

1999–2008 Access Home Mortgage New Hampton, NY

Owner

- Oversee daily operations of the company
- Ensure fair lending practices
- Recruit, Train and manage loan officers
- Maintain pipeline
- Establish and maintain partnerships with loan officers, clients, processors, underwriters and bank reps from multiple financial institutions
- Identify and trouble shoot problems
- Maintain accounts receivable, payable and payroll
- Obtain and review client financial information to determine credit worthiness
- Review appraisals to determine value of property

1993-1999 Gentry Capital Mortgage Pine Bush, NY

Assistant to the President

- Integral in the expansion of the company from 1 office to having 10 offices
- Ensure fair lending practices
- Expand territory from 1 state to 4 states and managed all aspects of the expansion
- Liaison between President and the sales manager, create and developed marketing material for sales staff
- Signed on new lenders
- Responsible for managing internal operations of the company and oversee 6 other offices
- Responsible for 45 employees

EDUCATION

1990 State University of New York at Albany Albany, NY

- B.A., Business Political Science.

2018 New England College of Business

Pursuing Masters of Science in Finance GPA 3.72

COMMUNITY INVOLVEMENT

- Chairwoman for the Town of Wawayanda's Local Development Corp.
- Vice Chairperson for the Town of Wawayanda Republican Committee
- Treasure Scotchtown Avenue PTO